

OUR NEWEST MEANS OF ASSISTING  
YOU AND YOUR BUSINESS...

We proudly offer the...

**PIACS**

Printing Industries Association Collection Service, Inc.

It is available ONLY to our members. It is intended as a benefit and a service to assist you in one important function:

 **Collect Outstanding Debts**  
from non-paying or slow-paying clients

For more information  
on how we can help,  
call (323) 728-9500, ext. 261

**PIACS**

Printing Industries Association Collection Service, Inc.

P.O. Box 910936 • Los Angeles, CA 90091-0936  
(323) 728-9500 • Fax (323) 724-2368

*Try this Self-Check Questionnaire:*

Could my business benefit  
from the  
**PIA COLLECTION SERVICE?**

Do you get only a few  
PAYMENT CHECKS per  
batch of statements mailed? **YES** NO

Do you get "THEY ARE  
NOT IN" responses when  
you place a call? **YES** NO

Does your time limit  
CALLS, WRITING or  
FOLLOWUPS to slow-  
paying clients? **YES** NO

Would your bottom line  
improve if past due  
accounts COULD BE  
COLLECTED? **YES** NO

Do you believe it is too  
costly to institute a lawsuit  
each time using an  
ATTORNEY ? **YES** NO

*If you answered "yes" to these questions,  
the PIA Collection Service is an alternative you  
need to consider.*

*Call (323) 728-9500, ext. 261 for more  
information on how we can help.*

**PIACS**

Printing Industries Association Collection Service, Inc.

Available Only  
to Our Industry Members  
for Cost-Effective  
Receivable Collections

Address: P.O. Box 910936  
Los Angeles, CA 90091-0936

Telephone: (323) 728-9500  
Facsimile: (323) 724-2368  
E-mail: dolphe@piasc.org



Printing Industries Association Collection Service, Inc.

### ADVANTAGES FOR YOU

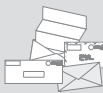
Consider the following advantages of this service for you and your business:



- The claims of our members against a debtor are handled at one desk, amplifying the pressure of collection.



- The immediate listing of a collection account, affording you the power of knowing when a particular customer is in trouble.



- Timely narrative status reports on all of our collection efforts.



- A significant savings over the outside agency fee structures.



- Quality service which you have grown to expect from your Association.

## ABOUT THE SERVICE

### THE PURPOSE

Printing Industries Association-Collection Service (PIACS) is a full service collection agency, devoted to our membership, and ONLY our membership, for the sole purpose of assisting in the resolution of their delinquent accounts.

### STAFF

PIACS has brought together a staff of knowledgeable and seasoned collection specialists to guarantee experienced handling of your accounts. They are supported by the most up-to-date programming available to ensure reliability and stability.

### SERVICE

Our service is a 'one on one' collector to debtor contact, not a letter writing service. We are in personal touch with your customer to assure immediate results, exerting maximum pressure to effect collection.

And you won't have to ask us what's going on. We will be in touch with you first, reporting by dictated letter all that is happening when it happens.

### OPTIONS

PIACS offers the option of immediate or 10 day free demand. Whichever service is chosen, you will receive an immediate acknowledgment, and our initial demand letter will, on that same day, be sent to your customer advising

that the account has been placed, and that *immediate payment is required.*


### RATES

PIACS's entire concept is to provide an outstanding service for its members, and at a cost that reflects a substantial saving over outside collection agencies. The commission is entirely contingent at a much lower rate on collections compared to an outside agency.

And if the account requires suit we have a carefully screened network of attorneys who specialize in the commercial collection field.

### Did you know...

- Building on 10 million that has been recovered for our printing industry members using this service.
- A great service...and a tremendous cost-saving value as low as

**Our rate:**  = **18%** on amount collected  
Outside Agency Rate = 25% to 50%

- *Our Success Rate:*

We match or better other collection agencies in successfully getting monies collected for the client!

- And we ONLY do this service for printers!