

PIASC WEEKLY UPDATE

Printing Industries Association, Inc. of *Southern California*

May 2, 2005

It Cost \$100,000

The moving company, Starving Students, Inc., decided to use an employee leasing company who told them that they could save a lot of money by having the leasing company hire all of Starving Students' 300 employees and providing them fringe benefits including Workers' Comp at big savings. The bad news came when the California Department of Labor Standards Enforcement determined that the Workers' Comp coverage provided by the leasing company was not issued by a carrier licensed in California. As a result, Starving Students was immediately ordered to stop work until they had obtained coverage from a California licensed carrier (which eliminated \$100,000 per month of the supposed savings) and also assessed Starving Students a penalty of \$100,000 for failing to have valid Workers' Comp Coverage. All of this occurred because the employer did not realize that California law views the employee leasing arrangement as a sham since the work is still carried out on the employer's premises using its equipment and at its direction. The same result would occur if there were other violations of law such as wrongful discharge, sexual harassment, wage and hour, etc.—the bill would come home to roost in the employer's (not the leasing company's) lap. Employee leasing stories can sound tempting, but there's less there than meets the eye.

With Regret

After a brave struggle with cancer, Robert F. (Tex) Ritter (Challenge Graphics) passed away on April 21st. He was the founder of Challenge Graphics located in North Hills and is survived by his wife and children who are active in the business. He served for several years as a member of the Board of Directors of PIASC and was a vibrant, cheerful person who loved to travel. His family has requested that contributions in his memory be sent to: We Spark—A Cancer Support Group at 13520 Ventura Boulevard in Sherman Oaks, CA 91423.

Color Management Help

The rubber meets the road when you're matching the press to the proof. As more printers are adopting an all-digital workflow matching digital proofs consistently on press is a real struggle. Would you like

A Big Thank You!

To all our members who donated lunches to the students at the the 18th Annual Student Assembly and Academic Competition!

A & G Engraving, Inc., Adams Press, Ames Letterpress, Apperson Print Management Services, Bert-Co Industries, Best Label Co., Castle Press, Chromatic Inc., Lithographers, Color Incorporated, Continental Messenger & Delivery Service, The Foster Printing Company, Graphic Arts Training Council, Inc., Graphic Distributors, Graphic Electric, Inc., Greens, Inc., Insync Media, John P. Styers & Co., Kramer Ink Co., L.I.P.S Letterpress Instant Printing Service, Masterton International, Pace Navigator, Patterson Graphics, Penn Litho, PIASC Collection Service, PJ Printers, Printco Graphics, Inc., Printing Plus, PROTRADE Inc., Renaissance Mark, Ron Solomon Graphics, Inc., Scott Sell & Associates, Sigurdson Sales Services, Inc., Sinclair Printing, SLB Printing Inc., So Cal Marketing, Thoro Packaging, Tribune Printing Company, Venice High School, Westamerica Graphics, Wilson Printing, WonderMedia, WRA

the secret? (it isn't the press) On Tuesday, June 7th PIA/GATF is bringing their "Color Management National Tour" to Southern California. Dan Remaly and Joe Suffoletto of PIA/GATF will be presenting an all day seminar at the PIASC offices. To view the brochure in advance or to register you can visit www.gain.net/conference/brochure/index.cfm?ConferenceID=628 for investment and agenda information. Also, the following morning both Dan and Joe are available for morning consultation at no additional fee. For more information about the morning consulting offer, call Tom Stodola at Ext. 221 (tom@piasc.org).

Choice Wins

Labels and packaging are growing markets because choice is what drives consumer markets. If you doubt this, consider that Crest toothpaste comes in 85 different sizes and formulations, A.C. Nielsen tracks 11,000 varieties of cookies, there are 15 varieties of Coke and 12 of Pepsi and Morningstar tracks 17,455 mutual funds. By the way, if you think that the low price always wins, why isn't there just one of everything?

Thought for the Week

It doesn't matter which side of the fence you get off on sometimes. What matters most is getting off the fence. You cannot make progress without making decisions.

**Lockout/
Tagout**

Gary Jones, the industry's leading environmental, health, and safety specialist, says on April 7, 2004, the Occupational Safety and Health Administration released a letter of interpretation and clarification on how the Lockout/Tagout Standard applies to certain printing press and binding and finishing activities. OSHA is now formally recognizing that the inch-safe service can be used in conjunction with binding and finishing equipment (that meet the appropriate control systems described in ANSI B65.2). The letter also allows the printer to clean blankets and other cylinders while the press is moving, without fear of a citation, as long as certain conditions are met.

Specifically, the guidance does the following:

- Recognizes that the inch-safe-service method, in conjunction with appropriate machine guarding, is an alternative equivalent protection to full lockout/tagout for binding and finishing equipment. This means that many set up, adjustment, and other minor servicing and maintenance activities can be performed safely without fear of a citation. The binding and finishing equipment must meet the appropriate control systems described in ANSI B65.2.
- Recognizes that a combination of machine guarding and proper cleaning practices is an acceptable alternative form of equivalent protection during the performance of blanket washing when the press is energized or moving in the "slow run" mode.

In order to utilize this alternative protection, the following must occur:

- Use an inch or creep mode
- Fold the towel so that there are no loose ends and it is held in the palm of the hand
- All ingoing nips where exposure to the operator could occur must be guarded and the guards have to be adjusted so that they are within one-quarter of an inch of the press rollers
- The press blanket cylinders must either be gapless or have gap covers
- Do not wipe near any ingoing nips

In understanding the conditions specified in the April 7, 2004 letter, there are several important requirements that must be met in order to take full advantage of the ability to avoid locking or tagging-out presses or binding and finishing equipment and cleaning blankets while they are moving. For a copy of either the September 16, 1992 or April 7, 2004 letter, please visit www.gain.net/gov_affairs/esh/LOTO.html or contact Gary Jones (garyjgatf@aol.com) or Rick Hartwig (rickhgatf@aol.com) at (412) 741-6860.

For Sale

Commercial print shop, annual sales \$275k to \$300k, good accounts, price \$150k. Call Joe at (818) 365-4977.

Pitney Bowes automatic mail machine #5630, only 4 months of use purchased for \$4,167.00, willing to sacrifice for only \$2,000 OBO. Call Doug at (310) 325-2739.

Work benches, tables, desks—make offer. Equip includes Ryobi, ABDick & Harris presses, CTP & Film, Matchprint, Challenge Cutters(2), Letterpresses(2) with foil & more. Call Tom (626) 584-0977 for list.

Wanted

Used storage trailers or containers. 20' or larger. Call Rich or Joey at (626) 964-2019.

PIASC's Pick of the Week



Glosario de términos técnicos de la industria de Artes graficas

by CANAGRAF

Published by Mexico's Graphic Arts Association (CANAGRAF) this manual includes the most common technical terms used in the graphic arts industry in Spanish, Portuguese and English. If you are interested in purchasing a copy, please contact Mr. Ricardo Macias via email at canagrafnal@solar.sar.net. Make sure to let him know that you are a PIASC member and cc: ara@piasc.org.

PIASC Members \$130.00 ea*.

Non-Members \$230.00 ea*.

*Prices do not include tax and shipping.

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Printing Industries Association of Southern California

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